

PROVERBS FOR SELLING

MASTERING SALES THROUGH PROSPECTING, REFERRALS + DISCIPLINE

Inspire your sales team to take consistent, intelligent action to build their prospecting pipeline.

They will learn how to take a classier approach to prospecting new clients and follow-up skills to actually get call backs. This presentation is all about having an execution strategy. What do you say on the fourth voicemail when you've called an interested client three times and they haven't called you back? How do you get the decision maker to actually call back and want to talk with you? How do you maintain a positive mindset while waiting for your commission checks? Your team will close more sales, and your managers will increase compliance and productivity.

When your team members use Tamara Bunte's best innovative strategies necessary to sell in today's business environment, they will be able to:

- Ask and obtain vertical referrals...The classy way
- Execute their sales strategy to close more deals
- Implement the 7 secrets of selling to influence buyers
- Get a 96% call back rate using voicemail
- Win over classic objections and get the prospect to want to buy
- Economy-proof your business and become a true sales professional instead of an order taker
- Win people to your way of thinking and create systems for your success



SPEAKER

**TAMARA
BUNTE**

SAVE THE DATE

OCTOBER 1ST

10AM PST/12PM CST/1PM EST

REGISTER

